



THE MAKE HAUS

WEDDING



STYLE

FACTS

2022 / 2023

We make meaningful and memorable objects, spaces and moments.

WHO IS THE MAKE HAUS?

The Make Haus is a one-of-a-kind multidisciplinary creative studio. We offer a premium service in conceptualising and creating high quality botanical installations. We thrive on creating unseen, memorable floral and styling moments. We are visionaries and will work with you to elevate your wildest ideas into magic moments for your wedding day.

Whether your vision is simple, intimate or bold we can tailor to your thoughts and bring it to life. Our studio boasts an incredible inventory of props, structures, vases, easels and more. They are quintessential items which amplify your event and eliminate additional hire. Some of which are all inclusive in our styling packages. We have a collective of suppliers we partner with for signage, lighting, furniture, custom goodies to allow you the freedom to just 'not worry' about these details. Use our studio and services as you need!

WHAT IS THE MAKE HAUS AESTHETIC?

We're known for our unique and considered approach to a brief. We don't do cookie-cutter designs, as we believe that every couple is different so their wedding should reflect that. We customise details and big moments and work with beautiful grown, premium botanicals. Whilst we have a Make Haus look, we truly are a chameleon of sorts, we can do minimalist, maximalist, bold, all white, whimsical, abstract...We have the knack to service it all. Whilst we love to follow trends (however we do like to set them!) we don't subscribe to trends being the main ingredient in our style.

HOW CAN WE SEE OTHER EVENTS AND WEDDINGS THE MAKE HAUS HAVE STYLED?

We've been in this business for a long time and we're always so proud to share the floral moments we've created with our couples in the past. The best places for you to revel in this inspiration is on our instagram page @themakehaus_ and on our Pinterest. You will find incredible floral and styling moments as well as curated boards of wedding styles we love and hope they inspire the direction you seek. Click through to some of our favourite featured events.

[Michelle & Josh](#)

[Dara & Scott](#)

[Nadia & Michael](#)

[Dani & James](#)

[Ellie & Andrew](#)

I ALREADY KNOW EXACTLY WHAT I WANT, HOW WOULD I BENEFIT FROM HAVING A STYLIST?

The benefit of having a stylist is having the support on making critical decisions and executing your floral and visual tone on the day. A stylist will lift the stress away from you and give you peace of mind that your wedding day will not only look amazing, but will be executed without a hitch. As creatives and art directors, we will distill your brief and turn it into a concept of mood, colour palette, styling and floral moments that captures your vision and execute this on the day. We can take the burden away of organising third party suppliers, bump in and outs, and save you money with our industry contacts.



WHAT IS THE BENEFIT OF BOOKING THE MAKE HAUS FOR FLORALS & STYLING?

The mood of your wedding is so much more than flowers. When you align the vision for your furniture, florals, decor, spatial planning and lighting - it ties your wedding and personal story together. It's these tiny details that when consistent, ensure your visual tone for the day is executed effortlessly. As a multi-disciplinary creative studio, we have the expertise across floristry, styling and project management to take the stress away from you and your partner and deliver those floral and styling moments that exceed your expectations. We'll ensure that all creative elements are considered, planned and executed to the highest standard and look incredible!

Our offering allows you to combine both services or shop from the floral menu alone.

CAN WE JUST PURCHASE ONE FLORAL ELEMENT, SUCH AS A CEILING INSTALLATION OR BOUQUET?

Yes you can! We can create one bouquet for an elopement or one sensational hanging installation of your choice. You may be producing a specific look and we can accommodate.

We believe every wedding and couple is different - so we keep our service bespoke. This means we cater to full service concept planning and execution as well as providing floral elements alone. We advise the best way to achieve your desired vision, without compromising your budget, in our unique Make Haus aesthetic.

DO YOU HAVE A MINIMUM SPEND?

We don't have a minimum spend for florals or styling. Our offering is bespoke which allows you to shop from our floral menu alone or utilise one of our comprehensive styling packages. Our rates are a reflection of our creative expertise and ensure that a job of any scale is completed in our coveted Make Haus style.

CAN YOU WORK TO ANY BUDGET?

We understand the pressures of orchestrating the biggest day of your life, several vendors and elements to coordinate. We always work with our couples to ensure we align their creative vision with their desired budget. Whilst we don't have a set minimum we are very transparent with the ins/outs of how we create. We believe tackling these budget conversations early on leaves you feeling confident and comfortable with planning.

Sometimes to reach your budget, certain creative elements may need to be excluded. We'll share with you our expertise to advise on areas we can look to be cost efficient with floral choices and installation locations to get the most impact. Features like a ceiling installation are always going to be a more expensive installation compared to a bar arrangement so we'll advise you on how to maximise your budget best.

DO YOU OFFER PACKAGES OR CAN YOU CUSTOMISE AN ORDER JUST FOR US?

Our offering is bespoke and allows you to shop from our floral menu alone, or utilise one of our comprehensive styling packages. We don't like to offer our couples what they don't need, so we will have a call with you to understand what you're after and we will tailor our quote to you. If we think a styling package will be beneficial to your needs, we will suggest that package that best suits you. Information on these packages is found in our style guide.



DO YOU HAVE A FEE TO MAKE AN APPOINTMENT?

Absolutely not! We always encourage you to come into our studio and explore our range of props, vessels and styling items. It's great to meet in person and chat through your floral brief. It's a great way for you to understand how our studio works and differs from a stand alone florist or a stylist only.

DO YOU HAVE ANY TIPS THAT COULD IMPACT OUR QUOTE?

When you hire us, you're not just paying for flowers, props and decor. You are seeing the benefit of our expertise, time and skills. There are a few elements we need to consider when putting a quote together for our couples. The first one is labour which includes delivery, installation and bump out. We will account for the number of team members required for the job as well as the hours needed to complete your set up.

Travel is another consideration (which we discuss further down). We are always happy to travel for a job but it will mean a travel fee on your invoice and in cases where we need to stay overnight to complete bump out the following day, we will add an accommodation fee to cover this cost. We have standard rates on all labour costs which are non-negotiable. When travelling we are absolutely ok with motel life, minimal facilities. We really want the travel cost to be reasonable and still comparable to working with a local team.

Other elements that could impact your quote include floral choices (phalaenopsis' are more expensive than a rose for example) and the scale of the installations you are wanting. Getting married on particular dates such as Valentines, Mothers Day and New Years Eve. We will discuss these elements with you when quoting.

WILL I GET AN ITEMISED QUOTE ON ALL THE ELEMENTS AND SERVICES?

We will always provide an itemised quote so you can understand how your floral budget is distributed across each element. We don't do hidden costs or fees and will remain completely transparent with our quotes.





WHAT ARE YOUR PAYMENT TERMS?

You agree that you must pay a non-refundable deposit upon booking a project, in the amount of \$2000 +GST (unless otherwise advised by The Make Haus in writing).

Following that, final payment is due 60 days prior to your wedding date. We are also able to offer payment plans, please let us know if you're interested in this.

Please review our terms and conditions to further understand how our studio works. "we shall complete this scope in accordance with our terms of service which we emailed to you upon request.

DO I NEED TO KNOW WHAT I WANT BEFORE WE ENGAGE YOU?

It's not essential for you to know how you want your wedding to look and feel, You shouldn't expect to know exactly and we can guide you to the ultimate concept that you love.

It's always helpful for us to accurately quote if you can provide some guidance on this. This could be a few reference images of weddings you like to get the ball rolling. We can help guide you on a vibe we can achieve inline with your references. If you are looking for more guidance on your vision for the day, this is where a style package can really help take the pressure off you.

ARE SOME FLORALS ONLY AVAILABLE AT CERTAIN TIMES OF THE YEAR?

Yes - seasonality is a big consideration for us as it can dictate the types of flowers available to us on your wedding day. We will advise on your floral choices during the concept phase of your project.

We prefer to use seasonal blooms and love to have the control with 'florists choice' as the freedom to buy on demand can really elevate the look on the day.

I HAVE REFERENCES OF ALL THE INSTALLATIONS AND MOMENTS WE WANT, CAN YOU RECREATE THESE?

Your inspiration and vision for the day is so important to us. We will use it to inform our creative but we will never replicate another person's work. All inspiration will be translated into our unique Make Haus aesthetic.

WHAT STYLING ITEMS DO YOU HAVE?

Our studio boasts an incredible inventory of props, structures, vases, easels and more. They are quintessential items which amplify your event and eliminate the need for additional hire. Complimentary hire of these styling items is inclusive on some of our styling packages. We always recommend you make an appointment to come by and visit our studio to view our wares in all of their glory.

We do not keep stock of hire furniture, lighting or signage as it can be heavily trend based and age quickly. The benefit of this is we can utilise any of our premium preferred suppliers that suit the couple best at an industry rate. It also means if you're looking to create custom goods for your day, we can work with our suppliers to design and build these.

We do have rugs, seating, easels, festoon, neons, candlesticks, vases, metal plinths and more.



WHERE DO YOU SOURCE ALL YOUR FLORALS FROM?

Our preference is to always shop the highest quality product from local premium vendors. We usually do our floral buy on a Wednesday from the Sydney Flower Markets.

WHAT DELIVERY SERVICE DO YOU HAVE AND WILL YOU DELIVER OUR BRIDAL PARTY FLOWERS?

We will liaise with you to organise a time to drop off your bridal party florals before your ceremony. We will have your ceremony and reception venues set up 90 minutes prior to your ceremony time. We will need at least a 3 hour window to complete bump in for a full ceremony and reception set up at each location. However extended bump ins up to 10 hours may be required depending your level of service.

MY VENUE COMES WITH AN EVENT MANAGER, WHAT'S THE DIFFERENCE BETWEEN YOUR ROLE AND WOULD I STILL REQUIRE A STYLIST?

Your event manager will take care of the wider details including timings for the day's festivities, menu choices, reception and AV set up and to answer all your questions regarding those elements within the venue. As creative stylists, we work to help you elevate and realise your floral and creative vision for your wedding day. We will be there every step of the way to unravel the look and feel of your ceremony display, bridal party florals, reception installations, table displays and any other styling/floral element. We take care of the pre-planning and will be there on the day to ensure every detail is perfect. We believe we're worth our weight in gold, helping to save you stress and time leading up to and on your wedding day.

WHAT'S YOUR BUMP OUT PACK DOWN?

The Make Haus charges a bump out fee to remove, re-purpose and dispose of blooms and structures from your wedding. This is to ensure that at the end of the wedding you are not responsible for doing so yourself (the last thing you want to do on your wedding day!). Most venues don't pack down these elements for you and stipulate that it must be completed at the end of your event or by 9am the following day.

Standard bump out fee - \$300

This includes our team returning at chosen time to remove structures, foliage, blooms. Anything we have set up. We can bundle your blooms for your family to enjoy.

IF WE WANT TO RELOCATE OUR CEREMONY FLORALS TO THE RECEPTION, WOULD THE MAKE HAUS BE ABLE TO DO THIS?

We do say yes - if all elements allow for it. Sometimes the additional labour cost to wait until after the ceremony to move the florals, could be allocated more effectively to creating something at the reception.

We can offer this service, but there are factors that we need to consider including time to transport and set up the arrangements, will the arrangements be easily reset or would an alternative design be needed etc. We would discuss this with you up front during the quoting stage. If you are having the ceremony and reception within the same venue and moving the structure as is, we can usually accommodate this easily.



DO YOU OFFER COMPLIMENTARY SITE VISITS?

We have worked at so many amazing wedding venues - all over Sydney and NSW during our tenure as creative stylists so we feel really comfortable with creating something amazing for your day without a site visit. Having said that, if your venue is one we haven't seen before, we are happy to do a site visit at your request for an additional charge.

Please note the styling packages will include a site visit within 90 minutes of Sydney.

DO YOU TRAVEL?

Yes we do! A standard .80c per km greater than 30km is charged for weddings outside of Sydney. A \$500 fee also covers accomodation and meals for 2 people. This fee may change based on the scale of your event and an additional van is required.

WHAT IS YOUR CANCELLATION POLICY?

In the event you need to cancel your event with us or if the Make Haus cancels a project as a result of your breach of our terms and conditions, or you being the subject of an insolvency event, you will be liable to pay the Make Haus all additional fees incurred prior to such cancellation plus:

- I) The deposit plus any additional costs that The make Haus has incurred in relation to your project, if the cancellation occurs more than sixty (60) days prior to the project event.
- II) Fifty percent (50%) of the project fees, if the cancellation occurs within sixty (60) days, but more than thirty (30) days prior to the project event.
- III) One hundred percent (100%) of the project fees, if the cancellation occurs within thirty (30) days of the project event.

WHAT IS THE BEST WAY TO GET IN TOUCH WITH YOU?

We're available by phone and email for you to get in touch with us. We love speaking with you to unravel the details of your day - it's truly what excites us about our job! We know that in this busy world, people can be time poor, so if you don't have time for an initial phone call, please send us an email to weddings@themakehaus.com.au with your date, ceremony and reception venues and what you're after in terms of florals and styling. We'll get back to you as soon as we can with more information.

ONCE WE BOOK THE MAKE HAUS, HOW DO WE WORK TOGETHER LEADING UP TO OUR WEDDING DAY?

We introduce you to a style program - from conceptualisation to execution. This is dependant on your service or offering you select. We share with you a document about "Our Process" once you accept and pay your deposit.

We like to work collaboratively with our couples to ensure we have captured your vision and surpass your expectations on your wedding day. We will provide you with an outline of this process upon booking.





HOW FAR IN ADVANCE SHOULD WE BOOK YOU?

There is no hard and fast rule on this one, but we always recommend to get in early to avoid disappointment and have peace of mind. 12 months prior to your wedding is a good guide. We do book out during the peak season dates. However we have also booked weddings as little as 4 weeks before due to unforeseen circumstances on the clients end, we have saved the day a few times actually!

Concepts and florals do not have to be locked in until the closer months, we actually encourage you to not sign off on final ideas till 3 months prior. Gives us time to really understand the vision.

We usually start to work on your creative direction approximately 4-6 months out from your wedding date, this ensures that you have time to really filter through your inspiration and be sure of the vision for your day. What you liked 12 months ago is likely to evolve closer to your day.

DO YOU HAVE STANDARD COSTS OR CHARGE FOR LABOUR?

The Make Haus studio works tirelessly on your bloom preparation before they arrive at your ceremony/reception for installation. This includes market ordering and buying, stripping flowers, reflexing flowers, spraying blooms, drying blooms, refreshing stems and more! We love looking after your flowers, its what we do best!

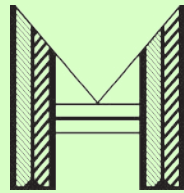
Jobs requiring onsite installation will incur a labour fee. This fee provides you with an experienced style or floral team to set up, style and coordinate on site. A custom or ultimate package with many floral and styled elements generally requires an installation team of 3-6 florists (depending on factors including location, set up times, access etc).

Lite package inclusive of 1 stylist, 1 florist is required.

De lite package Inclusive of one stylist and generally requires 2 florists.

Custom and ultimate styling packages are inclusive of a style team and 2 allocated florist just for you. Therefore minimal investment for additional labour.

If you are not going with one of our packages, a team of 2 florists is generally required for a min. of 4 hrs for a standard wedding installation. EVENT RATE Stylists - \$90 p/h Florists - \$55 p/h with your date, ceremony and reception venues and what you're after in terms of florals and styling. We'll get back to you as soon as we can with more information.



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